

## Len Strickler

### Speaker Introduction

In sales we learn the skills of the masters and today we have with us one of the masters. With a career spanning over 25 years in business leadership consulting and executive positions, both nationally and internationally, Len Strickler has a wealth of valuable information in business processes and solutions.

- He has worked with a distinguished list of companies including Nortel, Ford Motor Companies, Coca-Cola, Sun Microsystems and American Express.
- He utilizes his 25-year career as a senior sales executive and business entrepreneur to uncover competitive advantages and capture extraordinary sales results.
- Len has made appearances on local NBC stations and NBC News programs, where he was interviewed about his innovations in marketing. He has also appeared on NPR, Praise FM Radio, and hosted his own radio show on sales and marketing on Clear Channel Radio.
- He has been featured in Competitive Advantage Magazine, Working Woman Magazine, and Team Building Newsletter. Len is a co-author of the book "The Power of Leadership: Being the Leader Producing Results".
- Len has written for Douglas Publications and has been published in their Competitive Selling Magazine.

Len Strickler's experienced, information-packed and entertaining presentations have inspired people to take charge of their business and break through barriers they thought were impossible.

So prepare yourself for an encounter you'll always remember as Len Strickler brings big league business know-how to you!